



## Dynasty Kleaning Services Proposal for Custodial Service



# Dynasty Kleaning Services

**Business Proposal**

2022

**Contact Information**

[Name]

[Phone]

[Email]



## Dynasty Kleaning Services Proposal

### To Whom It May Concern

Dear Sir,

It is an honor and a privilege to submit our proposal for the provision of a contract against Custodial Services, apropos the recent RFP posted. This letter serves to formally propose our 24/7/365 services mentioned in the RFP for your shelter and property grounds. Our submission aims to create a fruitful business relationship geared towards providing a safe, clean, and hygienic space for your staff and residents alike.

**This proposal is for the procurement of a 24/7/365** service contract for the X sq. ft facility against \$X, in full. This amount is subject to negotiation based on the extent of services required and any other specific instruction by Harmony House.

Dynasty Kleaning Services has been providing bespoke residential and commercial cleaning, laundry, and other associated services to homes of all sizes and small-to-medium enterprises alike. The company has been operational for 8 years, but the founder's experience with large-scale contracts extends far beyond that, as well.

We have had a very successful run in the past and have several ongoing projects for commercial sites, healthcare facilities, and communities – which is why we believe we will be a good fit for your needs.

We have broken down our services and rates in the analysis attached herewith, but please note that they are subject to adjustments and overhauls with respect to your specific requirements. Feel free to discuss options with us at any time or address your queries to us via your preferred mode of communication.

Looking forward to hearing from you.

Sincerely,

*Founder & CEO*

[Name]

**Dynasty Kleaning Services**



## Dynasty Kleaning Services Business Proposal

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SAMPLE



# Dynasty Kleaning – Where Cleanliness Technology, & Passion Comes Together

*Offering full-scale commercial & residential clearing infrastructure, exceptionally trained & screened uniformed staff, & impeccable reliability – all in one go!*

## 1. EXECUTIVE SUMMARY

### 1.1 INTRODUCTION

The current hygienic and socioeconomic climate has resulted in increasing the fear of the microbial world and, in turn, unsanitary conditions. The risk of health-related threats because of poor living conditions and personal hygiene has increased considerably over the past three years. This is especially problematic for entities catering to the homeless, as their immune systems and lifestyles may already be compromised.

Nonprofit organizations and rehabilitation centers are particularly under the microscope when it comes to ensuring a better lifestyle for their residents. Homeless people in the middle of rehabilitation or shelters that offer a living space to such people need to focus on sanitization and cleanliness even more because of the sheer volume of people they house. Dynasty Kleaning Services aims to offer the comprehensive and robust cleaning infrastructure that is expected from a premium rehabilitation center, such as ours.

The need for clearing services has risen considerably over the years, and the market is expected to grow at a X% CAGR annually. The most prevalent niches herein include the need for cleaning beds every day, ensuring better air quality, improved focus on personal hygiene for residents, sanitization, building maintenance and organization, and most importantly, clean and tidy kitchens and bathrooms.

With highly trained, licensed, and uniformed cleaning personnel under our hat, we offer an impeccable commitment to the craft, outstanding customer service, a thorough hiring procedure, and, therefore, reliable results every hour. This ultimately translates into more efficient processes and a much better environment for all. It also aids in homeless rehabilitation and improves quality of life right off the bat, hence furthering your goal in the process.

### 1.2 PROPOSED PRICING STRUCTURE

Over the course of the past eight years, we have provided bespoke cleaning services to clients across the board without exception, which also includes several healthcare providers and rehabilitation centers. We understand that we don't just need to protect your residents and patients from outside risks but also from themselves and their enemies on a microbial scale.

Because of the growing profile of The Navigation Center in Houston, TX, more and more people are headed to it now. Therefore, it requires a presentable and friendly outlook suggesting that cleanliness is a priority here. This not only attracts the homeless looking to improve their lives, but also more donors.



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**Our proposed rate for the services mentioned in the FRP is a two-year contract against \$X (X dollars only).** This quote is negotiable, though, with further discussion on the requirements and extent of work.

It is important to note that this cost covers 24/7 uniformed cleaners, who will be divided into two shifts, Monday through Sunday;

**Shift 1.** 8 AM to 4 PM (08:00-16:00 hrs)

**Shift 2.** 4 PM to 12 AM (16:00-00:00 hrs)

**Shift 3.** 12 AM to 8 AM (00:00-08:00 hrs)

The rotation of employees within these shifts will be at the discretion of Dynasty Kleaning and based on the relevant licensure and area of expertise for better results. We are a black-owned company that values diversity and inclusion and, therefore, also brings a positive political value to the organization. Furthermore, our employees also have experience with the difficulties of life and therefore will integrate themselves with the residents better (or avoid them altogether, based on company policy).

For each shift, we will be assigning two to three cleaning crews to patrol the premises (subject to agreement) and cover as much ground as possible. While the crew will have the basic tools to ensure better cleanliness at all times, if there are any instances where specialized crew is needed, they will radio in and cordon off the area.

Our specialized crews will have two duties; first to conduct a thorough cleaning every morning to maintain the property better and to remain on standby 24/7 for any special cleaning cases. From tile cleaners to pressure washers, sanitizers, and biohazard cleanup crew, we expect to have every type of expertise on standby at all times. This number is subject to change, though, as we discuss specific project requirements and the extent of cleanliness you are looking for.

We have other day-long and year-round coverage options as well that can be tailored to cover highly specific requirements of The Navigation Centre, if needed. **Dynasty Kleaning Services** will keep updating its list of services and technologies with time, making sure you get the best possible results much more cost-effectively. You can define the type of cleaning infrastructure you are looking for if you have any specific requirements.

## 2. SERVICES

Dynasty Kleaning Services offers high-profile uniformed cleaning crews with each individual having at least five years of industry experience. Our services include almost every type of cleaning with the ability to source new talent based on specific requirements.

Some of these services include, but are not limited to:

1. Office cleaning
2. Residential cleaning
3. Carpet cleaning
4. Window cleaning
5. Pressure washing
6. Sanitization
7. Move-in/move-out cleaning
8. Event cleanup



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9. Spring cleaning
10. Fall cleaning
11. Green cleaning
12. Deep cleaning (thorough cleaning of an area that is usually not given attention on a regular basis)
13. Hoarding clean up
14. Commercial cleaning
15. Janitorial services
16. Mold removal
17. Microbe removal
18. Biohazard cleanup
19. Sanitization
20. Deodorization
21. Specialty cleaning (e.g., computer equipment, high-tech equipment, etc.)
22. Environmental cleaning (e.g., hazardous waste removal, sewage cleanup, etc.)
23. Emergency cleaning (e.g., fire damage clean-up, water damage restoration, etc.)
24. Outdoor cleaning (e.g., power washing, graffiti removal, etc.)
25. Seasonal cleaning (e.g., holiday decorating, pool opening/closing, etc.)
26. Customized cleaning (e.g., special requests, specific needs, etc.)
27. “Hands-off” cleaning (e.g., the client does not want cleaners to touch personal belongings)
28. “Light” and regular cleaning (basic cleaning with a focus on visible surfaces and areas)
29. “Top-to-bottom” cleaning (starting from the ceiling and working down to the floor) or vice versa
30. “Inside-out” cleaning (starting from the inside of a room and working outwards) or vice versa
31. Systematic cleaning (cleaning one area at a time in a specific order)
32. Kitchen cleanup and sanitization
33. Dust removal and prevention
34. Regular trash removal/garbage disposal,
35. Sweeping and mopping
36. Vacuuming,
37. Changing bulbs and other fixtures
38. Laundry
39. Toiletry management and maintenance, and more.

Here are some photos that showcase our work quality, ethic, and attention to detail.



Figure a



Figure b





Figure c



Figure d

ST



Figure e



Figure f



Figure g

Over the course of our 8-year organizational and over 30 years of professional experience by [Name], we have found that there is no cookie-cutter policy when it comes to cleaning. Every organization, every individual, and every room has its own needs and threats – something that Dynastyy Kleaning Services doesn't just help implement but improve upon as well.

With respect to your RFP, we aim to offer all the requested services and more, on your property (subject to approval and change, with respect to further specifications).

The core elements that set us apart from the rest include:

- Our love for the craft
- Black-owned and diverse



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- Our knack for competition benefits you and your residents with the best prices and practices.
- Our technological expertise
- Regular employee theoretical training sessions
- Regular employee practical training sessions
- Licensed, uniformed, and presentable staff
- Vehicle- and animal-trained cleaners.
- First-aid capabilities.
- Impeccable disaster and biohazard cleanup
- Friendly staff,
- 24/7 availability
- Reliable and helpful customer service
- Direct communication with the founder, instead of working with a line manager.
- Very flexible services and a definite can-do attitude from all employees.

### 3. CONTACT

**Contact Person:**

**Address:**

**Phone:**